

# TOP 100 TRUCK FLEETS

Rank	Overall Rank	Company	City	State	Contact	Owned	Leased/Managed	Class 1-2 Trucks	Class 3-6 Trucks	Vans	SUVs	Total Trucks/Vans/SUVs
1	1	AT&T	San Antonio	TX	F. Paul Galley	94%	-	30,937	15,228	29,788	1,527	77,480
2	2	United Parcel Service (UPS)	Atlanta	GA	Mike Hance	100%	-	4,615	66,165	1,853	0	72,633
3	3	Verizon	Irving	TX	Ralph Mayfield	100%	-	20,224	23,035	15,509	0	58,768
4	4	Comcast Corp.	Philadelphia	PA	Bud Reuter	100%	-	13,509	3,252	22,360	475	39,596
5	5	Federal Express Corp.	Memphis	TN	Russell Mugrove	100%	-	377	24,388	11,932	4	36,701
6	6	Coca-Cola Enterprises	Cincinnati	OH	Robin Sharpe	100%	-	1,815	11,530	9,110	0	22,455
7	7	PepsiCo, Inc.	Plano	TX	Pete Silva	92%	GE 8%	14,348	3,612	245	1,092	19,297
8	8	DHL Worldwide Express	Plantation	FL	-	93%	GE Fleet 7%	13,873	4,713	0	0	18,586
9	10	ServiceMaster	Memphis	TN	Michael St. Clair	32%	Wheels 35%; PHH 30%; GE Fleet 3%	10,496	4,346	40	316	15,198
10	12	Salvation Army	Alexandria	VA	Bob Jones	0%	-	0	5,000	9,600	0	14,600
11	14	Qwest Communications	Glendale	AZ	Robin Knuckey	0%	-	5,000	200	8,500	0	13,700
12	11	Tyco International	Princeton	NJ	Kevin Reynolds	0%	GE Fleet 50%; Wheels 50%	3,932	6,819	2,250	304	13,305
13	15	Oldcastle Materials Group	Atlanta	GA	Ron Piccolo	85%	PHH; GE Fleet; Donlen	8,375	3,017	318	507	12,217
14	16	Cox Enterprises Inc.	Atlanta	GA	Mark Leuenberger	0%	ARI; GE Fleet; Wheels	4,285	1,592	4,502	1,399	11,778
15	17	Sears Holding Corporation	Hoffman Estates	IL	Tremicka Bryant	0%	-	0	0	11,200	468	11,668
16	19	Quanta Services	Houston	TX	Butch Christian	15%	-	1,800	8,300	500	300	10,900
17	21	Xerox Corp.	Rochester	NY	Paula Morrissey	0%	GE Fleet	175	0	9,750	75	10,000
18	9	Siemens Shared Services, LLC	Iselin	NJ	Jim McCarthy	0%	ARI 15%; Wheels 84%; Others 1%	2,650	2,260	4,275	450	9,635
19	20	Centerpoint Energy	Houston	TX	Edward Sparks	0%	-	9,450	0	0	0	9,450
20	25	Indiana Power & Light	Indianapolis	IN	Alan Kasanow	0%	-	750	7,100	725	0	8,575
21	32	Charter Communications	Greenwood Village	CO	Doug Schneider	100%	-	3,717	1,817	2,647	288	8,469
22	30	Interstate Brands Corp.	Kansas City	MO	Steve Long	75%	ARI; LeasePlan	7,600	238	400	0	8,238
23	33	Aramark Services Inc.	Philadelphia	PA	Kevin Fisher	30%	GE Fleet 40%; PHH 20%	3,655	2,118	1,483	952	8,208
24	34	Asplundh Tree Experts	Willow Grove	PA	Steve Toeller	0%	-	4,000	4,000	90	0	8,090
25	38	United Rentals	Charlotte	NC	Cathy Crewson	43%	ARI 59%; PHH 14%; Penske 6%; Idealease 16%; Ryder 2%	4,816	2,308	159	99	7,382
26	37	Advance Auto Parts	Roanoke	VA	Carol Davies	0%	ARI 75%; GE 20%; First Fleet 5%	5,461	0	173	1,492	7,126
27	43	UtilX Corp.	Kent	WA	Ken Sender	0%	-	6,900	200	25	0	7,125
28	42	Johnson Controls Inc.	Plymouth	MI	Christy Coyte	0%	LeasePlan 90%; PHH 10%	1,866	0	4,975	209	7,050
29	47	Embarq	Overland Park	KS	Kim Povirk	15%	GE Fleet 85%	0	0	6,724	0	6,724
30	29	Otis Elevator	Bloomfield	CT	Phil Schreiber	0%	PHH 100%	2,500	1,100	3,000	100	6,700
31	53	Union Pacific Railroad	Omaha	NE	Greg Lanning	2%	GE Fleet 85%; ARI 15%	3,853	1,150	233	1,122	6,358
32	45	General Parts/CARQUEST	Raleigh	NC	Mike Wescott	17%	Wheels 100%	6,200	0	100	30	6,330
33	48	Rollins Inc.	Atlanta	GA	Mike Reynolds	2%	Emkay <1%; Enterprise <1%; SunTrust 95%; Wheels 3%	6,205	9	6	51	6,271
34	55	Emcor	Fort Wayne	IN	Dan Davis	10%	Donlen 90%	2,500	200	3,450	50	6,200
35	28	Chevron Texaco	Bellaire	TX	Kat Travis	80%	ARI; GE Fleet	5,000	0	500	500	6,000
35	58	Waste Management	Houston	TX	Bruce Gaines	0%	-	3,000	3,000	0	0	6,000
37	61	Schwan's Home Service Inc.	Marshall	MN	Shannon Lenz	99%	-	28	5,951	0	0	5,979
38	27	Genuine Parts Company	Atlanta	GA	Chris Lang	50%	ARI; Donlen; Mike Albert; SunTrust	5,789	150	0	0	5,939
39	41	Ecolab Inc.	St. Paul	MN	Gayle Pratt	0%	LeasePlan 100%	2,482	12	3,030	264	5,788
40	63	Burlington Northern Santa Fe	Ft. Worth	TX	Acacia Nolen	42%	ARI 44%; Danella 5%; GE 9%	3,209	824	302	1,378	5,713
41	26	GlaxoSmithKline	Research Triangle Park	NC	Shirley Collins	0%	PHH 60%; ARI 40%	27	21	835	4,607	5,490
42	31	Hewlett-Packard Co.	Anaheim	CA	Jeffrey Hurrell	100%	-	18	0	3,778	1,628	5,424
43	50	Abbott	Waukegan	IL	Diane Lopez	0%	PHH 100%	72	0	2,356	2,819	5,247
44	60	AutoZone Parts, Inc.	Memphis	TN	Tim Sombathy	0%	LeasePlan 100%	5,100	0	50	50	5,200
45	54	Haliburton	Houston	TX	Tom Majors	0%	GE Fleet 100%	5,200	0	0	0	5,200
46	64	Ferguson Enterprises, Inc.	Newport News	VA	Russell Evans, Jr.	60%	Wheels 40%	2,227	2,171	199	365	4,962
47	79	Weatherford International	Houston	TX	Rick Marquette	100%	-	4,375	275	30	125	4,805
48	82	Kiewit Companies	Omaha	NE	-	100%	-	3,450	1,050	75	225	4,800
49	76	Norfolk Southern Corp.	Roanoke	VA	Mel Sprouse	0%	ARI 100%	2,464	1,250	108	940	4,762
50	83	CSX Transportation	Jacksonville	FL	Dave White	94%	GE Fleet 4%; PHH 2%	3,090	717	217	670	4,694

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51	68	Conoco Phillips	Bartlesville	OK	Jack Scott	25%	ARI; PHH; Other	3,650	530	80	290	4,550
52	71	Lockheed Martin Aeronautics	Ft. Worth	TX	Paxton Hegwood	85%	ARI; GE Fleet; GSA	1,821	709	1,791	102	4,423
53	23	Pfizer, Inc.	New York	NY	Fred Turco	0%	Wheels 100%	281	46	979	3,093	4,399
54	44	ExxonMobil Corp.	Fairfax	VA	Judy Cornet	100%	-	4,150	0	150	50	4,350
55	77	Belron US/Safelight Autoglass	Columbus	OH	Erin Gilchrist	0%	PHH, GE, ARI, Wheels	0	200	4,100	0	4,300
56	70	Compass Group North America	Charlotte	NC	David Fowler	24%	ARI 69%; Citicap 5%; GE Fleet 2%	363	2,202	1,620	30	4,215
57	88	Van Pool Services Inc. (VPSI)	Troy	MI	Gene Lewis	100%	-	2	0	4,025	46	4,073
58	96	United States Infrastructure Corp.	Carmel	IN	Phil Samuelson	50%	GE 80%; Donlen 20%	4,000	0	45	5	4,050
59	90	Baker Hughes Inc.	Houston	TX	Brenda Davis	10%	Donlen 96%; GE 3%; PHH 1%	3,553	443	25	26	4,047
60	98	American Water	Mt. Laurel	NJ	Robert Allen	0%	-	2,700	800	450	80	4,030
61	100	Cintas Corp.	Cincinnati	OH	Bob Jordan	0%	-	3,000	1,000	0	0	4,000
62	66	BP America	Naperville	IL	Lauanna Recker	60%	Wheels 40%	3,900	0	25	50	3,975
63	94	ValleyCrest Companies	Calabasas	CA	Victoria Dahlquist	10%	ARI 90%	2,563	1,117	152	141	3,973
64	91	NiSource, Inc.	Merrillville	IN	John Graun	0%	-	1,154	2,740	0	0	3,894
65	65	Sherwin-Williams Co.	Cleveland	OH	Mike Novicki	1%	LeasePlan 88%; Other 12%	1,402	490	1,942	25	3,859
66	97	Cablevision	Bethpage	NY	Frank Felicetta	100%	-	413	424	2,748	257	3,842
67	108	Ferrellgas	Overland Park	KS	-	65%	Mellon Bank 35%	1,344	2,389	0	0	3,733
68	103	HD Supply Inc.	Orlando	FL	Rhonda Rodeffer	9%	Wheels 53%; ARI 13%; Penske 10% PHH 5%; Idealease 3%	1,759	1,560	129	270	3,718
69	100	LaFarge N.A. Inc.	Herndon	VA	Ted Zerafa	0%	ARI 100%	600	3,100	0	0	3,700
70	35	Novartis Pharmaceuticals	East Hanover	NJ	Lillian Palmieri	0%	LeasePlan 40%; PHH 60%	0	0	1,428	2,265	3,693
71	84	Wyeth Pharmaceuticals*	Paoli	PA	Charles Woolard	1%	Wheels 99%	67	5	862	2,727	3,661
72	111	Comfort Systems USA Inc.	Fort Wayne	IN	Dan Davis	20%	Donlen; Ford Credit; GE Fleet	1,300	200	2,060	10	3,570
73	67	GE Healthcare	Pewaukee	WI	Sheryl Grossman	0%	GE Fleet 100%	0	1	3,534	12	3,547
74	99	E.I. DuPont De Nemours & Co.	Wilmington	DE	Barbara Banks	18%	PHH 82%	2,480	205	378	401	3,464
75	13	State Farm Mutual Auto Insurance Co.	Bloomington	IL	Dick Malcom	94%	Chrysler Financial 4%; Toyota Financial 2%	126	38	3,216	38	3,418
76	120	180 Connect/Ironwood Communications	Englewood	CO	Brandon Morris	13%	LeasePlan 7%; ALD 15%; Donlen 40%; GE Capital 25%	316	0	3,089	0	3,405
77	119	Atmos Energy Corp.	Dallas	TX	Mark Payne	0%	-	1,200	1,800	100	300	3,400
78	122	Monsanto Co.	St. Louis	MO	Peg Nicholson	2%	PHH 78%; Mike Albert 12%; Enterprise 4%; GE Fleet 3%; Other 3%	2,761	62	179	305	3,407
79	78	Service Corp. International	Houston	TX	Lee Jezek	10%	Wheels 90%	1,057	0	2,031	197	3,285
80	117	Centurytel	Monroe	LA	Pipes Barham	100%	-	1,984	759	501	0	3,244
81	124	Sprint Nextel Corp.	Overland Park	KS	Bret Watson	2%	GE Fleet 98%	1,945	103	209	959	3,216
82	130	RSC Equipment Rental, Inc.	Scottsdale	AZ	Steve Jones	29%	PHH 71%	2,067	1,038	40	48	3,193
83	69	Best Buy	Richfield	MN	Jason Pucely	0%	GE 60%; Wheels 40%	349	410	2,422	0	3,181
84	115	Progressive Insurance Co.	Mayfield Heights	OH	Kathy Schulz	2%	ARI 98%	9	4	23	2,977	3,013
85	111	American Red Cross	Washington	DC	Joe Micari	0%	ARI 100%	200	300	2,500	0	3,000
86	125	DTE Energy	Detroit	MI	George Hugarere	0%	-	1,000	1,000	1,000	0	3,000
87	128	Thyssenkrupp Elevator	Miami	FL	Tom Armstrong	20%	GE Fleet and Various 80%	700	300	1,800	75	2,875
88	89	Diebold Inc.	North Canton	OH	Linda Taylor	0%	PHH 100%	1,049	0	1,807	0	2,856
89	134	APAC, Inc.	Atlanta	GA	Mike Coffey	100%	-	1,500	900	100	300	2,800
90	136	Loomis, Fargo & Co.	Dallas	TX	Tommy Harden	98%	GE Fleet 2%	110	1,790	850	2	2,752
91	105	Illinois Tool Works, Inc.	Glenview	IL	Keith Scolan	12%	Donlen 88%	524	56	1,883	188	2,651
92	156	BMHC (BMC West/SelectBuild)	Boise	ID	Robert Moseley	60%	-	1,800	700	100	50	2,650
92	56	Schering-Plough**	Union	NJ	Allen Wichelns	1%	Wheels 99%	137	0	1,468	1,025	2,630
94	163	United Agri Products	Greeley	CO	Christine Chmiel	5%	PHH 95%	1,729	765	12	70	2,576
95	159	Trane	St. Charles	MO	Mike O'Donnell	0%	-	600	35	1,900	40	2,575
96	153	NCR Corp.	Dayton	OH	Steve Walker	0%	Wheels 100%	0	0	2,558	3	2,561
97	165	Integrated Electrical Services (IES)	Houston	TX	Kirk Herniman	45%	-	1,700	100	700	50	2,550
98	166	Exterran	Houston	TX	Cheri Sublet	50%	PHH 50%	1,500	1,009	7	18	2,534
99	158	National Oilwell Varco	Houston	TX	Leigh Ann Blake	2%	GE Fleet; PHH; Other	2,258	125	85	0	2,568
100	157	The Scotts Company	Marysville	OH	Barbara Delph	5%	Various 95%	636	770	678	375	2,459

\* Wyeth Pharmaceuticals acquired by Pfizer.  
 \*\* Schering-Plough acquired by Merck.

**TOTAL 319,174 249,343 233,183 41,781 843,211**