

TOP 100 COMMERCIAL TRUCK FLEETS

2007 Rank	Company & Headquarters	Fleet Contact	Owned	Fleet Mgmt. Co./Lessor	Class 1-2 Trucks	Class 3-6 Trucks	Vans	SUVs	Total Trucks/Vans/SUVs
1	United Parcel Service Atlanta, GA	Ron Kirby	100%	—	9,800	58,413	1,242	0	69,455
2	Verizon Irving, TX	John Bagert	100%	—	20,224	23,035	15,509	0	58,768
3	AT&T Dallas, TX	Patrick Ritter	98%	—	17,273	6,048	17,878	287	41,486
4	Federal Express Corp. Memphis, TN	Louis Viscusi	100%	ARI	377	24,388	11,932	4	36,701
5	Comcast Corp. Philadelphia, PA	Bud Reuter	100%	—	10,840	3,252	14,860	428	29,380
6	Coca-Cola Enterprises Cincinnati, OH	Robin Sharpe	100%	—	1,815	11,530	9,110	0	22,455
7	ServiceMaster Memphis, TN	Mike St.Clair	8%	PHH; Wheels	15,232	4,902	721	208	21,063
8	DHL Worldwide Express Plantation, FL	Greg Miller	93%	GE Fleet, 7%	13,873	4,713	0	0	18,586
9	Pepsico, Inc. Plano, TX	Pete Silva	90%	ARI, 10%	13,891	3,572	110	329	17,902
10	Salvation Army Alexandria, VA	Bill Savage	0%	—	0	5,000	9,600	0	14,600
11	Quest Communications Glendale, AZ	Robert Knuckey	0%	—	5,000	200	8,500	0	13,700
12	Sears, Roebuck and Co. Hoffman Estates, IL	Guido Gavars	85%	—	20	700	12,500	1	13,221
13	Cox Enterprises, Inc. Atlanta, GA	Patsy Brownson	15%	ARI; GE Fleet; Wheels	11,871	1,139	0	0	13,010
14	Union Pacific Railroad Omaha, NE	Paul Ernatt	10%	GE Fleet, 87%; Other, 3%	7,300	2,190	306	1,250	11,046
15	Aramark Services, Inc. Philadelphia, PA	Scott Surrell	30%	GE Fleet, 40%; PHH, 30%	92	9,208	1,483	185	10,968
16	Xerox Corp. Rochester, NY	Chuck Culmone	0%	GE Fleet, 100%	175	0	9,750	75	10,000
17	Siemens Shared Services, LLC Iselin, NJ	Jim McCarthy	1%	ARI, 15%; Others, 3%; Wheels, 82%	2,176	2,310	4,475	495	9,456
18	GlaxoSmithKline Research Triangle Park, NC	Shirley Collins	2%	PHH, 98%	104	35	3,002	5,407	8,548
19	Charter Communications Greenwood Village, CO	Marvin Reeves	100%	—	3,717	1,817	2,647	288	8,469
20	Interstate Brands Corp. Kansas City, MO	Steve Long	75%	ARI, LeasePlan	7,600	238	400	0	8,238
21	Embarq Overland Park, KS	Doug Whitacre	15%	GE Fleet, 85%	1,964	600	5,500	60	8,124
22	Asplundh Tree Experts Willow Grove, PA	Steve Toeller	0%	—	4,000	4,000	90	0	8,090
23	Mastec, Inc. Fort Myers, FL	Sandy Orr	90%	Ford Motor Credit; GE Fleet	4,300	2,336	1,000	100	7,736
24	Johnson Controls, Inc. Plymouth, MI	Christy Coyte	0%	LeasePlan, 90%; PHH, 10%	1,866	0	4,975	209	7,050
25	General Parts, Inc. Bloomington, MN	Dawne Christiansen	28%	Wheels, 62%	5,555	500	609	10	6,674
26	Schwan's Home Service, Inc. Marshall, MN	Shannon Lenz	99%	—	51	6,274	0	0	6,325
27	Genuine Parts Company Atlanta, GA	Chris Lang	30%	SunTrust, 70%	5,000	1,000	250	0	6,250
28	Emcor Fort Wayne, IN	Dan Davis	10%	Donlen, 90%	2,500	200	3,450	50	6,200

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29	sanofi-aventis Bridgewater, NJ	Rita Harris	0%	ARI, 60%; PHH, 40%	73	0	1,865	4,140	6,078
30	Chevron Texaco Bellaire, TX	Kat Travis	80%	ARI; GE Fleet	5,000	0	500	500	6,000
—	Waste Management Houston, TX	—	0%	—	3,000	3,000	0	0	6,000
32	Rent-a-Center Plano, TX	Eric McCartney	0%	GE Fleet, 5%; PHH, 95%	4,937	190	639	0	5,766
33	Burlington Northern Santa Fe Ft. Worth, TX	Fin Neve	42%	ARI, 44%; Danella, 5%; GE Fleet, 9%	3,209	824	302	1,378	5,713
34	Advance Stores Co., Inc. Roanoke, VA	Carol Davies	12%	ARI, 68%; GE Fleet, 20%	5,295	44	192	119	5,650
35	Ecolab, Inc. St. Paul, MN	Gayle Pratt	0%	GE Fleet; LeasePlan	2,951	13	2,414	244	5,622
36	Weatherford International Houston, TX	Rick Marquette	95%	—	4,650	650	26	260	5,586
37	Rollins, Inc. (Orkin) Atlanta, GA	Charles Bowen	2%	Emkay, 1%; Enterprise, 1%; SunTrust, 91%; Wheels, 5%	5,393	21	8	34	5,456
38	Hewlett-Packard Co. Palo Alto, CA	Keith Miller	100%	GE Fleet	18	0	3,778	1,628	5,424
39	Abbott Laboratories Waukegan, IL	Diane Lopez	0%	PHH, 100%	72	0	2,356	2,819	5,247
40	Haliburton Houston, TX	Tom Majors	0%	GE Fleet, 100%	5,200	0	0	0	5,200
41	AutoZone Memphis, TN	Tim Sombathy	0%	GE Fleet; LeasePlan	4,700	0	200	0	4,900
42	Conoco Phillips Bartlesville, OK	Tamara Petrusawich	46%	ARI; LeasePlan; PHH	4,010	324	335	142	4,811
43	Kiewitt Companies Omaha, NE	Dave Kruse	100%	—	3,450	1,050	75	225	4,800
44	Norfolk Southern Corp. Roanoke, VA	Mel Sprouse	0%	ARI, 100%	2,464	1,250	108	940	4,762
45	CSX Transportation Jacksonville, FL	Scott Schultz	91%	GE Fleet, 3%; PHH, 6%	3,090	717	217	670	4,694
46	Pfizer, Inc. New York, NY	Ed Olesky	0%	Wheels, 100%	1,382	58	780	2,343	4,563
47	Lockheed Martin Aeronautics Fort Worth, TX	Mike Wadsworth	85%	ARI; GE Fleet; GSA	1,821	709	1,791	102	4,423
48	ExxonMobil Corp. Fairfax, VA	Judy Cornet	100%	ARI	4,150	0	150	50	4,350
49	E. I. DuPont De Nemours & Co. Wilmington, DE	Barbara Banks	19%	PHH, 81%	3,221	124	501	367	4,213
50	Compass Group N. A. Charlotte, NC	David Fowler	24%	ARI, 69%; Citicap, 5%; GE Fleet, 2%	377	2,384	1,358	30	4,149
51	Van Pool Services, Inc. (VPSI) Troy, MI	Gene Lewis	100%	—	2	0	4,025	46	4,073
52	BP America Naperville, IL	Lauanna Recker	60%	ARI, 40%	3,900	0	25	50	3,975
53	Sherwin-Williams Co. Cleveland, OH	Mike Novicki	0%	LeasePlan, 88%; Other, 12%	1,402	490	1,942	25	3,859
54	ValleyCrest Companies Calabasas, CA	Victoria Dahlquist	10%	ARI, 90%	2,517	990	198	146	3,851
55	Quest Diagnostics, Inc. Collegeville, PA	Peter Boras	0%	ARI, 5%; PHH, 95%	0	0	3,811	10	3,821
56	Sprint Nextel Corp. Overland Park, KS	Bret Watson	93%	GE Fleet, 7%	2,200	93	455	1,052	3,800

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57	Ferrelgas Liberty, MO	Scott Beeson	65%	Mellon Bank, 35%	1,344	2,389	0	0	3,733
58	Baker Hughes, Inc. Houston, TX	Brenda Davis	5%	Donlen, 90%; Various, 5%	3,252	380	27	42	3,701
59	LaFarge N.A., Inc. Herndon, VA	Paul Bisbee	0%	ARI, 100%	600	3,100	0	0	3,700
60	Novartis Pharmaceuticals East Hanover, NJ	Lillian Palmieri	0%	LeasePlan, 40%; PHH, 60%	0	0	1,428	2,265	3,693
61	Wyeth Pharmaceuticals Paoli, PA	Charles Woolard	1%	Wheels, 99%	67	5	862	2,727	3,661
62	Cablevision Bethpage, NY	Frank Felicetta	100%	—	575	397	2,456	206	3,634
63	Kinder Morgan, Inc. Lakewood, CO	Robert Scott	75%	Misc.; Wheels	2,300	1,180	20	100	3,600
64	Comfort Systems USA, Inc. Fort Wayne, IN	Dan Davis	20%	Donlen; Ford Credit; GE Fleet	1,300	200	2,060	10	3,570
65	Helena Chemical Memphis, TN	Johnny Thompson	25%	Bank of America, Trinity, United Planters, US Bankcorp, Wheels	1,500	2,000	5	30	3,535
66	GE Healthcare Waukesha, WI	Sheryl Grossman	0%	GE Fleet, 100%	4	0	3,488	20	3,512
67	Progressive Insurance Co. Mayfield Heights, OH	Kathy Schulz	1%	ARI, 88%; Wheels, 11%	9	4	23	3,304	3,340
68	State Farm Insurance Co. Bloomington, IL	Dick Malcom	99%	LeasePlan, 1%	135	26	3,070	39	3,270
69	180 Connect/Ironwood Comm. Englewood, CO	Brandon Morris	20%	ALD, 15%; LeasePlan, 10%; Wheels, 55%	485	0	2,725	0	3,210
70	Centurytel Monroe, LA	Pipes Barham	100%	ARI	1,842	759	501	0	3,102
71	American Red Cross Washington, DC	Joe Micari	0%	ARI, 100%	200	300	2,500	0	3,000
72	Schering-Plough Cranford, NJ	Allen Wichelns	6%	Wheels, 94%	0	0	2,109	812	2,921
73	Safelite Glass Columbus, OH	John Beyer	0%	GE Fleet, 44%; PHH, 56%	0	0	2,900	0	2,900
74	Thyssenkrupp Elevator Miami, FL	Tom Armstrong	20%	GE Fleet; Various	700	300	1,800	75	2,875
75	Diebold, Inc. North Canton, OH	Linda Taylor	0%	PHH, 100%	1,049	0	1,807	0	2,856
76	United Agri Products Greeley, CO	Christine Chmiel	0%	PHH, 100%	1,459	1,291	10	70	2,830
77	APAC, Inc. Atlanta, GA	Mike Coffey	100%	—	1,500	900	100	300	2,800
78	Laboratory Corp. Burlington, NC	Lynda Dinwiddie	1%	GE Fleet, 1%; Wheels, 98%	21	7	439	2,312	2,779
79	Loomis, Fargo & Co. Dallas, TX	Tommy Harden	98%	GE Fleet, 2%	110	1,790	850	2	2,752
80	Danella Construction Corp. Plymouth Meeting, PA	Tom Walsh	0%	—	1,500	1,000	200	0	2,700
81	Sunbelt Rentals Charlotte, NC	Eric Jahnsen	0%	Varies	638	2,027	0	0	2,665
82	Monsanto Co. St. Louis, MO	Kellie Duenke	0%	PHH, 100%	1,770	50	30	750	2,600
83	Integrated Electrical Svcs. (IES) Houston, TX	Kirk Herniman	50%	—	1,700	100	700	80	2,580
84	NCR Corp. Dayton, OH	Steven Walker	0%	Wheels, 100%	0	0	1,292	1,241	2,533

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85	HD Supply, Inc. Orlando, FL	Gene Kendall	3%	GE, 3%; Misc., 3%; PHH, 30%; SunTrust, 6%; Wheels, 52%	1,220	996	88	226	2,530
86	Illinois Tool Works, Inc. Glenview, IL	Keith Scolan	22%	Donlen Corp., 78%	486	126	1,757	150	2,519
87	Anderson News Knoxville, TN	Troy Highland	0%	Unbundled SunTrust	300	1,700	500	0	2,500
88	National Oilwell Varco Houston, TX	Leigh Ann Blake	0%	GE Fleet; Other; PHH	2,258	125	85	0	2,468
89	Goodyear Tire & Rubber Co. Akron, OH	Barb Hollendonner	0%	PHH, 100%	1,933	194	257	65	2,449
90	SM&P Utility Resources, Inc. Carmel, IN	Jane Dorsett	10%	GE Fleet, 90%	2,432	0	7	5	2,444
91	ABM Industries, Inc. San Francisco, CA	Bob Miller	0%	PHH, 100%	1,343	28	1,021	51	2,443
92	McDonald's Corp. Oak Brook, IL	Susan Miller	100%	LeasePlan	0	4	94	2,252	2,350
93	Fastenal Winona, MN	Tim Spaeth	37%	GE Fleet, 67%	2,200	103	20	0	2,323
94	Agrium Collinsville, IL	Rod Claridge	93%	Donlen, 7%	1,500	787	15	0	2,302
95	The Trane Company St. Charles, MO	Michael O'Donnell	0%	GE Fleet, 100%	600	0	1,700	0	2,300
96	Marathon Petroleum Co. Houston, TX	—	28%	—	1,715	122	240	160	2,237
97	Weyerhaeuser Co. Federal Way, WA	Robin Robinson	48%	ARI, 47%; PHH, 5%	1,620	50	228	310	2,208
98	Oldcastle, Inc. Atlanta, GA	Jeff Ross	25%	—	2,000	200	0	0	2,200
99	Service Corp. International Houston, TX	Lee Jezek	10%	Wheels, 90%	973	0	1,059	159	2,191
100	Apria Healthcare, Inc. Sally Allen	Sally Allen	10%	GE Fleet, 30%; PHH, 60%	9	1,245	919	0	2,173

AUTOMOTIVE FLEET'S

Company2007 Rank

180 Connect/Ironwood Comm.....	69
Abbott Laboratories.....	39
ABM Industries, Inc.....	91
Advance Stores Co., Inc.....	34
Agrium.....	94
American Red Cross.....	71
Anderson News.....	87
APAC, Inc.....	77
Apria Healthcare.....	100
Aramark Services.....	15
Asplundh Tree Experts.....	22
AT&T.....	3
AutoZone.....	41
Baker Hughes, Inc.....	58
BP America.....	52
Burlington Northern Santa Fe.....	33
Cablevision.....	62
Centurytel.....	70
Charter Communications.....	19
Chevron Texaco.....	30
Coca-Cola Enterprises.....	6
Comcast Corp.....	5
Comfort Systems USA, Inc.....	64
Compass Group N. A.....	50
Conoco Phillips.....	42

Cox Enterprises.....	13
CSX Transportation.....	45
Danella Construction Corp.....	80
DHL Worldwide Express.....	8
Diebold, Inc.....	75
E.I. DuPont De Nemours & Co.....	49
Ecolab, Inc.....	35
Embarq.....	21
Emcor.....	28
ExxonMobil Corp.....	48
Fastenal.....	93
Federal Express Corp.....	4
Ferrellgas.....	57
GE Healthcare.....	66
General Parts, Inc.....	25
Genuine Parts Company.....	27
GlaxoSmithKline.....	18
Goodyear Tire & Rubber Co.....	89
Haliburton.....	40
HD Supply, Inc.....	85
Helena Chemical.....	65
Hewlett-Packard Co.....	38
Illinois Tool Works, Inc.....	86
Integrated Electrical Svcs. (IES).....	83
Interstate Brands Corp.....	20

TRUCK/VAN/SUV ALPHABETICAL CROSS REFERENCE

Johnson Controls, Inc.....	24
Kiewit Companies.....	43
Kinder Morgan, Inc.....	63
Laboratory Corp.....	78
La Farge N.A., Inc.....	59
Lockheed Martin Aeronautics.....	47
Loomis, Fargo & Co.....	79
Marathon Petroleum Co.....	96
Mastec, Inc.....	23
McDonald's Corp.....	92
Monsanto Co.....	82
National Oilwell Varco.....	88
NCR Corp.....	84
Norfolk Southern Corp.....	44
Novartis Pharmaceuticals.....	60
Oldcastle, Inc.....	98
Pepsico, Inc.....	9
Pfizer, Inc.....	46
Progressive Insurance Co.....	67
Quest Communications.....	11
Quest Diagnostics, Inc.....	55
Rent-a-Center.....	32
Rollins, Inc. (Orkin).....	37
Safelite Glass.....	73
Salvation Army.....	10
sanofi-aventis.....	29
Schering Plough.....	72
Schwan's Home Service, Inc.....	26
Sears, Roebuck and Co.....	12
Service Corp. International.....	99
ServiceMaster.....	7
Sherwin-Williams Co.....	53
Siemens Shared Services, LLC.....	17
SM&P Utility Resources, Inc.....	90
Sprint Nextel Corp.....	56
State Farm Insurance Co.....	68
Sunbelt Rentals.....	81
The Trane Company.....	95
Thyssenkrupp Elevator.....	74
Union Pacific Railroad.....	14
United Agri Products.....	76
United Parcel Service.....	1
ValleyCrest Companies.....	54
Van Pool Services, Inc. (VPSI).....	51
Verizon.....	2
Waste Management.....	30
Weatherford International.....	36
Weyerhaeuser Co.....	97
Wyeth Pharmaceuticals.....	61
Xerox Corp.....	16